



AGENCY PARTNER PROGRAM

Your agency remains the pharmacist.

TOM gives the book one operating layer.

Connect daily facility work, pharmacist responsibility, and agency reporting without changing who owns the client relationship.

For consultant pharmacy firms

Agency portfolio

12 facilities

Northside Surgical Center All routine work current

Current

Lakeview Endoscopy 2 temperatures to review

Administrator

Cedar Park ASC Pharmacist review due

Pharmacist

Riverbend Eye Surgery CAPA follow-up open

Shared

SAMPLE DATA

THE AGENCY OPPORTUNITY

Extend the operating standard without becoming a software company.

The pharmacist relationship is already the source of trust. The opportunity is to connect the daily work beneath it.



Trusted relationship

Your pharmacists own the judgment, the client context, and the standard of practice.



Distributed daily work

Facility staff complete temperatures, controlled-substance work, cart checks, and follow-up every day.



One operating view

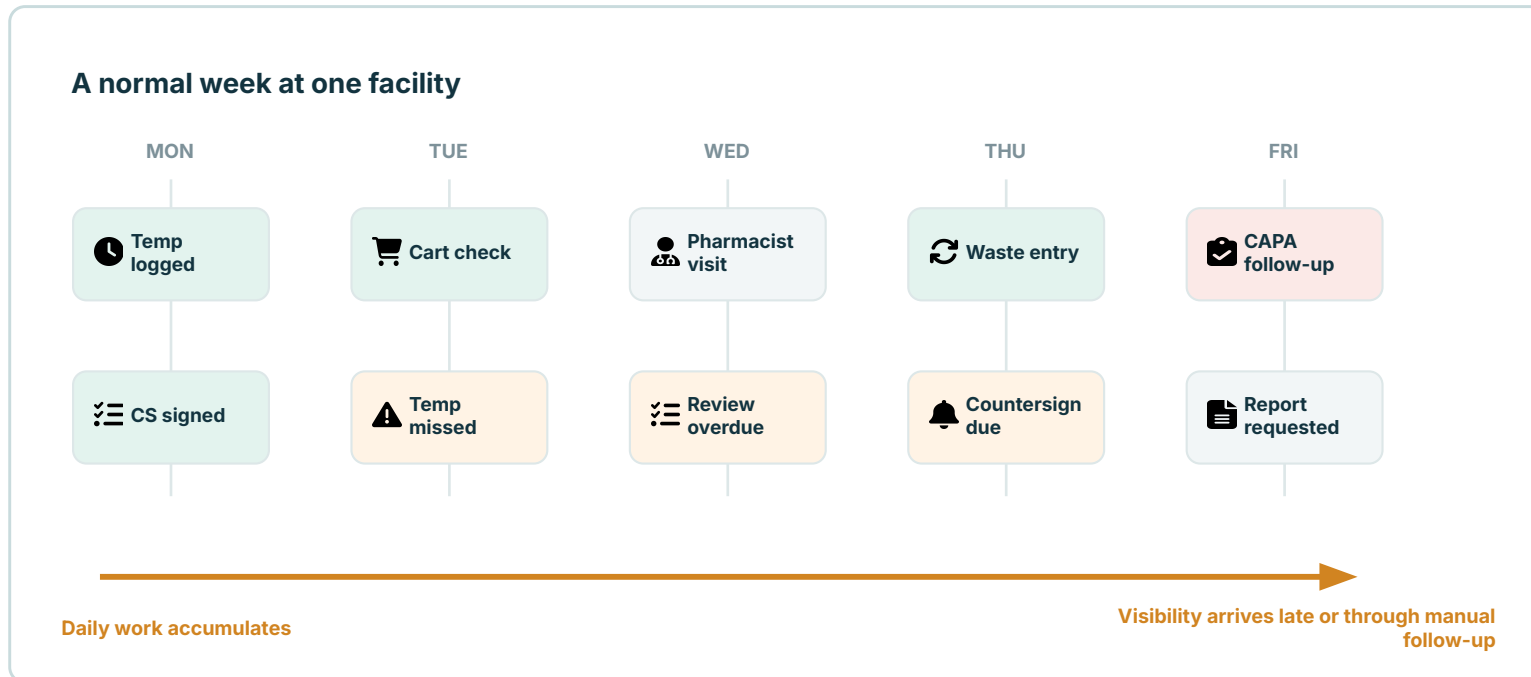
TOM connects those routines to responsibility queues, pharmacist review, and usable reports.

The conversation should lead to an agency operating model and tailored partnership proposal.

DISCUSSION

The pharmacy work continues between visits.

The agency's visibility often does not.



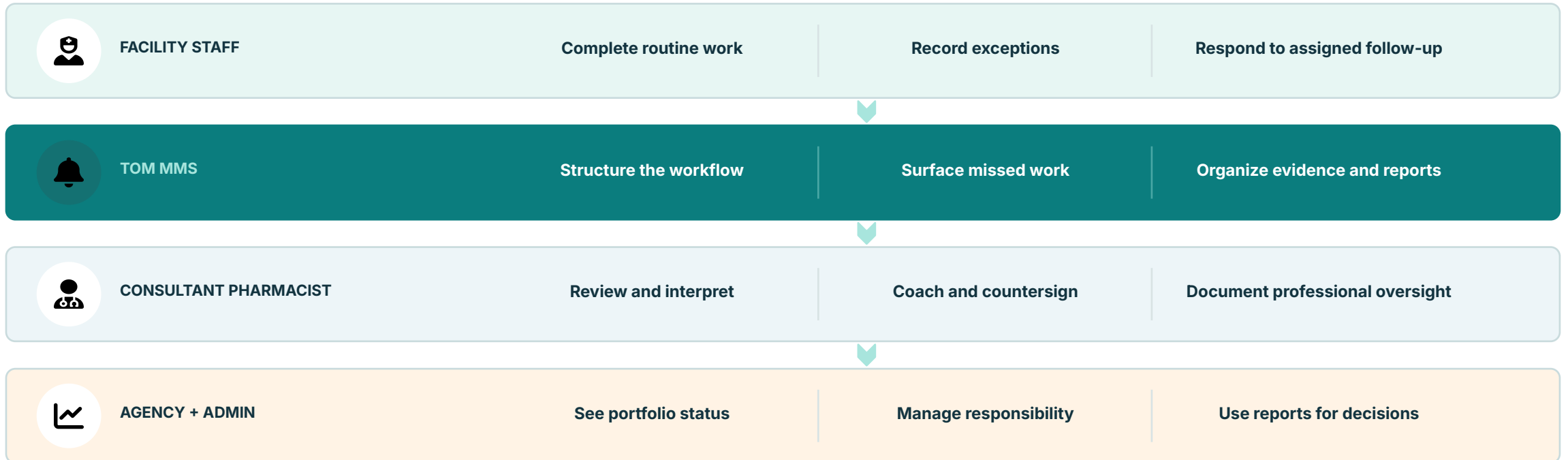
What the agency needs sooner

- What needs attention
- Who owns the follow-up
- What changed since the last review
- What can be reported to the client

THE MODEL

One operating layer connects the roles.

Each party keeps its responsibility. TOM makes the handoffs visible.



The software carries information forward. The pharmacist carries judgment forward.

**CLEAR
HANDOFFS**

PRODUCT PROOF

See the book, not just the latest visit.

A portfolio view should answer four questions immediately: what happened, what needs attention, who owns it, and what comes next.

Agency portfolio			12 facilities
FACILITY	ATTENTION	OWNER	
Northside Surgical Center	All routine work current	—	
Lakeview Endoscopy	2 temperatures to review	Administrator	
Cedar Park ASC	Pharmacist review due	Pharmacist	
Riverbend Eye Surgery	CAPA follow-up open	Shared	
Hill Country Surgery	Visit summary ready	Pharmacist	
			SAMPLE DATA



Attention today

Five facilities have work requiring follow-up.



Responsibility

Each open item has a visible owner and due context.



Review context

The pharmacist sees what changed before arriving.



Client reporting

The same record produces facility and portfolio reports.

THE LEVERAGE

The workflow is familiar. The information is new.

Basic pharmacy tasks are necessary. Agency value grows when those tasks become timely signals, coaching context, and reports.



Attention today

A concise list of missed work, overdue review, and unresolved follow-up.

Temp check · 2

Review due · 1

CAPA follow-up · 1



Coaching context

Patterns show where the facility needs clarification, training, or a better process.

Temperature completion 

CS reconciliation 

Countersign timeliness 



Agency reports

Facility evidence, pharmacist work, open items, and portfolio trends from the same record.

MONTHLY PHARMACY PROGRAM REPORT

Status · review · follow-up · trends

SAMPLE DATA

The goal is not more monitoring. It is faster, clearer professional follow-up.

THE PARTNERSHIP BOUNDARY

Protect the relationship that already works.

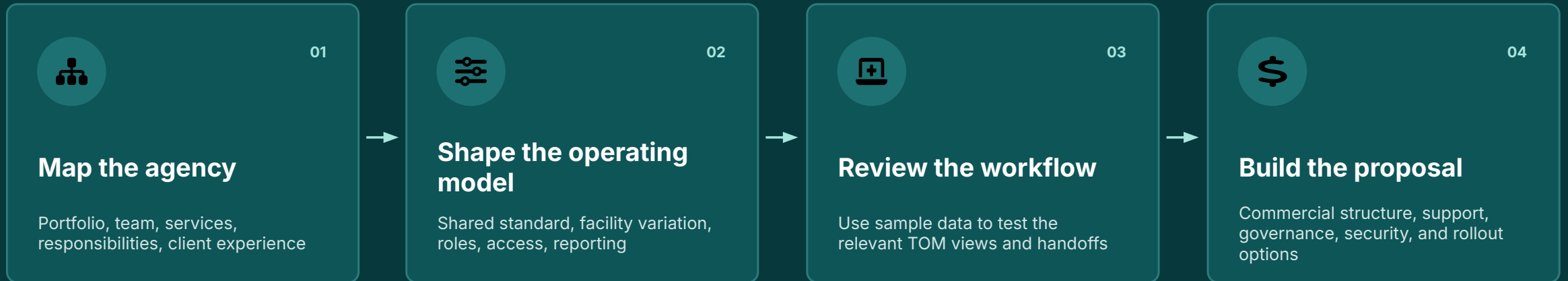
The agency remains the pharmacist and trusted advisor. TOM provides the operating system underneath.



NEXT STEP

Design the agency model together.

A working session that produces a tailored operating and commercial proposal for the agency.



OUTCOME

A tailored agency partnership proposal built around the book and service model.

Agency operating workshop

tompharmacy.com/consultants